## **Seattle Parks & Recreation**

## REQUEST FOR PROPOSALS (RFP)

## WARREN G. MAGNUSON PARK -- BUILDING 18

# REDEVELOPING FACILITIES AND OPERATING PUBLIC PROGRAMMING

**BUILDING 18: FORMER FIRE STATION** 

WARREN G. MAGNUSON PARK





## Seattle Parks & Recreation Department

## **MAILING ADDRESS AND CONTACT INFORMATION:**

Seattle Parks & Recreation – Magnuson Park

Attention: Cole Dietrich, Magnuson Tenant Development Coordinator

6310 NE 74th St., Suite 109E

Seattle, WA 98115 Phone: (206) 684-4946

Email: Building18@Seattle.gov

You can also access the RFP packet at the Seattle Parks & Recreation Partnership Web Site: <a href="http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18">http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18</a>



Picture taken late 1940's



Picture taken in 2016

WOMEN AND MINORITY BUSINESSES ARE ENCOURAGED TO SUBMIT A PROPOSAL FOR REDEVELOPMENT AND PUBLIC PROGRAM OFFERINGS IN BUILDING 18

# **Table of Contents**

1.	RFP Overview	2
	Introduction and Overview	3
2.	Description of Project and Scope of Work	
	Description of Project, RFP Instructions, & Expectations	4
	Basis of Selection	6
3.	Building 18 Request for Proposal Questionnaire	
	Questionnaire	7
	Proposal Submittal	11
	Proposer(s) Responsibility to Provide Full Response	12
	Marking and Disclosing Material	12
4.	Submission Requirements	
	Pre-Proposal Conference and Site Building Tour	13
	Questions	
	Changes to the RFP Addenda	
	Receiving Addenda and/or Questions and Answers	
	Readability	
	Changes or Corrections to Proposal Submittal	
	Errors in Proposals	
	Incurred Costs	14
	No Conflict of Interest	14
	SPR Rights Reserved	14
	Protest Procedure	
	Agreement Negotiation and Approval Process	15
	Property Development Expectations and Prevailing Wage	15
5.	Appendices	
	A. Building 18 Background and Relevant Figures	
	B. List of Figures	
	C. List of Abbreviations	
	D. Definition of Terms	
	E. Potential Lease Agreement Terms	
	F. Warren G. Magnuson Park Planning Priorities	
	G. Master Plans, Zoning & Land Use	

H. Land Use, Zoning & Historic Preservations

#### 1. RFP OVERVIEW

The City of Seattle Department of Parks and Recreation (SPR) is seeking proposals for the redevelopment and renovation of Building 18 located within Magnuson Park. Building 18 is an approximately 13,247-square foot, 2-story brick building. It was initially designed in 1935 and constructed in 1936 as a single-story building with a 4-bay garage, workshop and 2 bays for a fire truck and ambulance, totaling 5,274-square feet.

Through this Request for Proposal (RFP), SPR is seeking a proposer(s) which can make a significant capital investment in exchange for a long-term Agreement. Proposals should include the management and operation of recreation, arts and cultural, or environmental programming that will be open to the public. SPR does not have designated funding for this redevelopment. Therefore, proposals should also include a well-defined funding plan.

The successful proposer (s) will be invited to negotiate a lease agreement under which the proposer(s) will redevelop, operate and manage Building 18 and its facilities for the approved use(s) and programming for a term that is commensurate with the Proposer's financial commitment.

Specific terms and conditions of a lease agreement are negotiable. Fair market rent may be partially offset by a combination of capital improvement costs and measurable public benefit services.

Table 1 - RFP Schedule

Event	Date	Location
RFP Package Available	August 1, 2018	
Site Tours	August 14 <sup>th</sup> , 2018 - 10 a.m.	Building 18
These are formal tours provided by SPR	September 12 <sup>th</sup> , 2018 - 1	Magnuson Park
staff. All visitors will be required to	p.m.	6305 NE 74 <sup>th</sup> St.
sign-in and all questions and answers	October 11 <sup>th</sup> - 3 p.m.	Seattle, WA. 98115
asked during the tour will be published		
on the RFP web site.		
Open Houses	August 24 <sup>th</sup> , 2018	Building 18
(10 a.m. – 12 p.m.)	September 7 <sup>th</sup> , 2018	Magnuson Park
These tours will be informal, providing	September 21 <sup>st</sup> , 2018	6305 NE 74 <sup>th</sup> St.
teams access to the building to aid in	October 5 <sup>th</sup> , 2018	Seattle, WA. 98115
developing proposals. All questions		
from these open houses will be		
submitted by Proposer(s) via email		
( <u>building18@seattle.gov</u> ). These		
questions and respective answers will		
be published on the RFP web site until		
the deadline noted below.		
Deadline for Written Questions to SPR	October 12 <sup>th</sup> , 2018	

Questions can be sent to:		
building18@seattle.gov		
Proposals Due to the City	November 1, 2018, 4pm	
All proposals must be submitted by 4	·	
p.m.		
RFP Evaluations	November 1, 2018 –	
During this time-period, Proposer(s)	January 15 <sup>th</sup> , 2019	
may receive questions with a response		
timeline from the SPR evaluation team.		
Proposer(s) may also be invited by the		
evaluation team for an in-person		
interview.		
Evaluations Team makes award	February 1 <sup>st</sup> , 2019	
recommendation to the		
Superintendent of SPR		
Superintendent announces award	March 1 <sup>st</sup> , 2019	
Anticipated Contract Negotiation	To be determined	
Schedule		
Submit Agreement for City Council	Following conclusions of	
Approval	negotiations	
Anticipated Contract Execution	Following City Council	
	approval	

SPR reserves the right to modify this schedule at its discretion. Notification of changes will be posted on the RFP website or as otherwise stated. All inquiries regarding this RFP must be directed to the Magnuson Tenant Development Coordinator listed on the first page through email or other written communication.

#### 2. DESCRIPTION OF PROJECT AND SELECTION PROCESS

## 2A. Description of Project:

SPR is seeking Proposals for capital investment, re-development and operation of Building 18 as a public facility that augments the mission of SPR of arts & cultural, recreation, and environmental stewardship programs.

SPR seeks to negotiate an agreement with the successful Proposer(s) for the redevelopment and ongoing programming and operation of Building 18. Proposals should address existing gaps in public recreational, arts and cultural, and environmental programs within the SPR system and at Warren G. Magnuson Park. Fair market rent may be partially offset by capital improvement costs and by measurable, public benefit services.

While SPR is encouraging interested groups to work in partnership to develop a comprehensive proposal, SPR intends to select one lead organization/business and negotiate a master agreement. This entity or organization shall be responsible for all aspects of the intended contract, including but not limited to:

- Financing
- · Architectural and engineering design
- Construction
- Operation of services and programs
- Historic preservation requirements
- Land and Building use permitting

To be selected, Proposer(s) must demonstrate the ability and experience to fund, develop and manage:

- 1. Building and site improvements
- 2. Tenant improvements
- 3. All public programming described in the submitted proposal
- 4. The successful Proposer(s) will have capital and/or other resources on-hand demonstrating a capacity to finance the submitted plans with limited reliance on public funding.

The Proposer(s) will also be responsible for all permitting costs as well as the operation and ongoing internal maintenance costs associated with Building 18 throughout the negotiated term. SPR will maintain responsibility for the building shell and roof and will perform routine maintenance on the shell and roof consistent with SPR standards and building conditions during the negotiated term.

In terms of the proposed building use, the successful Proposer(s) will:

- Align operations with SPR's mission, the Magnuson Park Master Plan and Strategic Plan.
   These documents are all available to reference on the RFP web site listed here:
   <a href="http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18">http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18</a>
- Operate with competitive pricing as compared to other comparable public programming.
- Communicate and coordinate with SPR, regarding construction and on-going operations in a timely and complete manner.

As with past building re-development projects at Magnuson Park, redeveloping Building 18 will require hazardous materials remediation, seismic structural reinforcement, major building repairs such as new utility systems, historic preservation review, ADA accessibility and site improvements. SPR commissioned a study (available for reference on the RFP web site) that estimated the building improvements sufficient for obtaining a Certificate of Occupancy (C of O) are estimated to be \$4-\$8 million\. This figure does not include any tenant improvements, alterations or operational equipment for specific recreational, arts and cultural, environmental, or other programming. This estimate may not reflect rising construction costs in the Puget Sound area.

Building 18 is located within three historic preservation districts. Therefore, any exterior alterations will require both State and City review. If federal historic preservation tax credits are intended to be used, then interior alterations will require review by the National Park Service (NPS).

Several deed covenants exist on SPR-owned buildings at Magnuson Park. A key covenant specifies that properties "....shall be used and maintained for public park and recreation purposes in perpetuity." Any new uses will require approval by NPS. SPR is willing to assist and support the selected Proposer(s) in seeking to obtain exceptions or waivers from NPS. All prospective uses must comply with the "Recreational Purpose" requirements under the Deed Restrictions.

For additional information about deed covenants and the Federal Lands to Parks transfer please visit: <a href="https://www.nps.gov/ncrc/programs/flp/index.htm">www.nps.gov/ncrc/programs/flp/index.htm</a>

#### 2B. Basis of Selection:

SPR will review and evaluate the submitted proposals based on the written response to the Proposal questionnaire outlined in this RFP.

Selection of the successful proposal will be determined through an evaluation of the Proposer(s)' ability to fund, redevelop and renovate Building 18; and to operate recreational, arts and cultural and/or environmental programing based on the information submitted within the proposal.

A review panel will score each proposal per the criteria outlined in Section 3 and <u>may</u> invite top candidates to an interview. SPR reserves the right to seek additional clarification or information through written questions. The review panel will make a recommendation identifying the successful proposal to the Superintendent of Parks and Recreation.

The Superintendent will, at his/her sole discretion, make the final decision regarding acceptance or rejection of the panel's recommendation. The Superintendent reserves the right to reject all proposals, or to select a different proposal, as the Superintendent determines to be in the best interest of SPR. If the Superintendent selects a Proposal, SPR will work to negotiate an agreement with the Proposer. If SPR and the initial successful Proposer are unable to negotiate a mutually acceptable agreement, SPR reserves the right to select another proposal for negotiation until the process either terminates or results in an agreement. To be binding on the City, any agreement developed through this RFP process must be authorized by the Seattle City Council.

## 3. BUILDING 18 REQUEST FOR PROPOSAL QUESTIONNAIRE

Please be sure to answer each question and submit with the entire proposal package by, Thursday, November 1, 2018, 4:00 pm.

SPR has provided key documents, technical specifications, and other supplemental information on Building 18 at the RFP web site:

http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18

All background documents provided by SPR are provided on an informational basis only to assist Proposer(s), but are not intended to be a substitute for each Proposer(s)' own due diligence. SPR disclaims any warranties or representations that the information is complete for any Proposer(s) intended uses, and Proposer(s) are encouraged to seek additional information as appropriate for their proposal.

## **QUESTIONNAIRE**

Questions A - D relate to use and programming and together account for 42% of the total points available, or 120 points out of 290.

#### A. OVERVIEW AND PROPOSED USES

Describe the public recreational, arts and cultural, and/or environmental programming proposed by your organization for Building 18. Describe how your proposed building and/or site reuse will meet or exceed goals and objectives established in:

- SPR's mission
- All existing master plans for Warren G. Magnuson Park
- 2012 Magnuson Park Strategic Plan

## 16% or 45-point value

## B. RECREATIONAL, ARTS AND CULTURAL, OR ENVIRONMENTAL PROGRAM NEEDS

Discuss how your proposal addresses recreational, arts and cultural, and/or environmental programming needs identified in SPR, King County or other regional parks, recreational, or cultural plans. What is the anticipated demand/need for your proposed use? How many people do you anticipate would use your proposed facilities? What geographic areas do you anticipate attracting visitors from? What demographic or other information can you provide about your prospective user groups? Can you provide examples of similar facilities elsewhere?

#### 5% or 15-point value

#### C. BUSINESS AND STAFFING PLANS

SPR expects that Proposer(s) will implement their plans as described in their responses to questions A & B.

- 1. How do you plan to market your services, products and operation? How will you specifically market to Magnuson Parks Residents?
- 2. What is your staffing plan for operations and maintenance? (Please include a proposed organization chart.)
- 3. What is your safety plan if your use includes specialized facilities or equipment?
- 4. Do you intend or desire to use other areas or facilities at Warren G. Magnuson Park for your programming and operations? If so, please explain.

#### 10% or 30-point value

#### D. PLANNING, DESIGN AND CONSTRUCTION

Provide a description of the proposed project and design development drawings that include:

- Conceptual schematic design drawings and/or other graphics.
- Site plan.

- Floor plans and square footage of all activity areas by proposed public programming activity section. Include the proposed location(s) of all internal and exterior building improvements.
- Elevation drawings of any indoor and outdoor facilities.
- Internal building room layouts and dimensions.
- Outline of construction specifications.
- Identification of the basic construction materials.
- Site improvements (walkways, decks, landscape areas, etc.).
- Access routes and a parking plan.

All designs and plans must comply with all applicable laws and regulations, including, but not limited to, the Americans with Disabilities Act (ADA) and its design standards under both Titles II and III.

Please describe any contingencies that you desire or may affect the project.

## 10% or 30-point value

Questions E-G involve construction phasing and design, and together account for 10% of total scoring, or 30-points out of 290 points available.

#### **E. CONSTRUCTION PHASING PLAN**

Provide a construction phasing plan if building redevelopment is anticipated to occur over several months or years. The phasing plan must identify land use, permitting, demolition, construction, operations, public programming and uses, and the specific building area by year of outlined project. The phasing plan must also identify specific building elements which would be repaired or fully replaced to stabilize the building prior to future phases.

## 3% or 10-point value

#### F. ENVIRONMENTAL AND ENERGY EFFICIENT DESIGN AND CONSTRUCTION

How will the environmental sustainability of Building 18 be improved, both in the design and redevelopment? For example, will the project incorporate such features as improved insulation or energy-efficient building systems? Are there other environmentally responsible designs or building methods you intend to use?

### 3% or 10-point value

#### **G. HISTORIC PRESERVATION**

How will the project preserve key architectural features of Building 18? What is the plan to publicly recognize the historic significances of the former Naval Fire Station? Will you be pursuing Federal Historic Preservation tax credits as part of your financing plan?

## 3% or 10-point value

Questions H-K concern financing, public benefit, and team composition. This section is worth 48% of total scoring or 140 points out of 290 points available.

#### H. FUNDING OF CONSTRUCTION AND OPERATIONS

• What is the estimated project cost? Please include the name and firm of the project estimator. Please break down project cost by category. What is the specific project funding plan? Please

include cash on hand, financial letters of credit, letters of loan amounts, etc. What current resources have been secured for the proposal? What is/are the source(s) of your funding (bank loans, public investment, personal capital, etc.)?

• Clearly explain the timing and contingencies of your operations funding plan, and how you will fund subsequent operations of proposed public programming. What revenues do you anticipate generating from programming and other uses? How do you plan to fund facilities management, maintenance, staff, and operations?

Please demonstrate that you have secured appropriate funding which meets the project schedule you propose and state any special conditions or requirements of your funding. Provide financial statements and relevant information to demonstrate the ability to finance and complete the proposed project. Please explain how you will fund the proposed improvements, including the identity of any third-party that will provide financing for the project and the nature and timing of their commitment.

### 23% or 65-point value

#### I. COMMUNITY OUTREACH PLAN

Provide details of your proposed comprehensive community outreach plan. How will the vision for improving and redeveloping Building 18 be communicated to the many stakeholders at Magnuson Park and the surrounding community? What strategies and techniques will you employ to communicate your vision and respond to public concerns?

Please refer to (cut-and-paste links into your web browser):

- The City of Seattle's Race and Social Justice Initiative: <a href="http://www.seattle.gov/rsji">http://www.seattle.gov/rsji</a>
- The Parks and Recreation Public Involvement Policy:

https://www.seattle.gov/Documents/Departments/ParksAndRecreation/PoliciesPlanning/PublicInvolvementPolicy.pdf

The Inclusive Outreach and Public Engagement (IOPE) guide:

 $\frac{https://www.seattle.gov/Documents/Departments/ParksAndRecreation/Business/RFPs/Attachment}{5\%20\_InclusiveOutreachandPublicEngagement.pdf}$ 

### 3% or 10-point value

#### J. PUBLIC BENEFIT

SPR seeks Proposers who will provide a measurable public benefit as part of the development and ongoing operations in Building 18. This includes free and reduced priced activities, existing facilities that are made accessible to the public, and new facilities and programs that are created for public use. Please describe how public benefit is outlined in your team proposal. What kind of reduced-cost access will you provide? How will you document and report public benefits to SPR and the community at large?

## 17% or 45-point value

#### K. PROJECT TEAM AND ORGANIZATIONAL STRUCTURE

Successful building redevelopment and operation of public programming in Building 18 will require an experienced team, entity, or organization with the financial resources and experience in facility development and operations. A project team should include a full complement of professionals qualified in planning, design, construction, historic preservation, operations, and maintenance of facilities appropriate to the proposed building reuse and public programming. Defined roles of the team should include an architect, engineer, general contractor, project manager, and fundraising team all holding relevant professional certifications. The project team members should also have experience working with organized labor and a commitment to participating in the City's WMBE program and Priority Hire Program. Please provide a detailed description of your proposed lead entity or organization and project team including a list of key team members, their experience and qualifications, and business references for each; clearly identify the project lead or manager. Please indicate how the lead organization will be structured; whether as a corporation, non-profit, etc. If your proposal includes multiple organizations, please indicate how the overall group will be organized and how the member organizations will interface.

7% or 20-point value

UTHORIZED SIGNATURE:	_
RINTED NAME:	_
TLE:	_
RGANIZATION OR	
OMPANY NAME:	-
DDRESS:	
ELEPHONE:	
MAIL ADDRESS:	
ATE:	

I, the undersigned, attest to the accuracy and intent of the information presented herein.

Please be certain to provide complete contact information and sign the Questionnaire.

### **Proposal Submittal**

Submit seven (7) bound copies, and one (1) electronic copy of the response on a USB Drive. Delivery is to the location specified on page 12, Table 2.

- A. Hard-copy responses should be placed in a sealed box or envelope and addressed to the Warren G. Magnuson, Tenant Development Coordinator and the Proposal title. Proposals must be clearly marked as a proposal for Building 18 RFP.
- B. The submitted proposal may be hand-delivered or be received via delivery service by an SPR Magnuson Park Administrative Office staff member at the address provided, by the submittal deadline.
- c. Proposals must be received by SPR (addressed to the Warren G. Magnuson Park Tenant Development Coordinator) as provided on page 12, table 2. No late submissions will be accepted.
- D. All pages are to be numbered sequentially, and follow the provided questionnaire format.
- E. SPR does not have page limits specified in the submittal instructions section.

F. The Proposer(s) has/have full responsibility to ensure their proposal arrives at SPR by the deadline. A response delivered after the deadline may not be considered.

**Table 2 – RFP Delivery Option** 

USPS & Hand Delivery Physical Address	Due Date and Time
Seattle Parks & Recreation Warren G. Magnuson Park Attention: Cole Dietrich 6310 NE 74 <sup>th</sup> St., Suite 109E Seattle, WA 98115	Thursday, November 1 <sup>st</sup> , 2018. 4 p.m.

Only the following SPR officials may speak for SPR regarding this RFP: SPR Superintendent, SPR Deputy Superintendent, Magnuson Park Tenant Development Coordinator, Magnuson Park Manager, SPR Division Director and other such official(s) the Superintendent may designate. If any Proposer seeks information, clarification, or interpretations from any other City official or City employee, SPR will not be bound by these unofficial communications. Any Proposer(s) relying on or using such information does so at its own risk. Following the proposal submittal deadline, Proposers must continue to direct all communications regarding the RFP to the Warren G. Magnuson Park Tenant Development Coordinator listed on the first page.

## PROPOSER RESPONSIBILITY TO PROVIDE FULL RESPONSE

It is each Proposer's responsibility to provide responses which do not require interpretation or clarification by SPR and to ensure that all requested materials, forms and information are included. Each Proposer is responsible for ensuring the materials are submitted properly. During scoring and evaluation (prior to interviews, if any), SPR will rely upon the submitted materials and shall not accept any unsolicited materials from the Proposer(s) after the RFP deadline. A Proposer(s)' failure to provide complete responses which conform to the requirements of this RFP may result in the rejection of the Proposal; however, SPR reserves the right to seek clarifications as needed, and to waive immaterial variations or defects in proposals as SPR or the Superintendent determines to be in the best interest of SPR.

#### MARKING AND DISCLOSING MATERIAL

Under Washington State Law (RCW Chapter 42.56, the *Public Records Act*) all written materials prepared, owned, used, or retained by SPR relating to a governmental or proprietary program are *public records*. These records include, but are not limited to: proposal submittals, agreement documents, financial documents, contract work product, or other written materials.

Washington's Public Records Act requires that public records must be promptly disclosed by SPR upon request unless a judge rules that the RCW referenced above or another Washington State statute exempts records from disclosure. Exemptions are narrow and explicit and are in Washington State Law (Reference RCW 42.56 and RCW 19.108).

It is the responsibility of the Proposer(s) to be familiar with the Washington State Public Records Act and the limits of record disclosure exemptions. For more information, visit the Washington State Legislature's website at: <a href="http://www1.leg.wa.gov/LawsAndAgencyRules">http://www1.leg.wa.gov/LawsAndAgencyRules</a>.

If you believe any records you are submitting to SPR, as part of your proposal, are exempt from disclosure you can request that SPR not release the records until SPR notifies you about the status of the identified disclosure(s). To make such a request, you must include it with your proposal, identify each record, and explain why the exemption(s) may apply.

SPR will not withhold materials from disclosure because you mark them with a document header or footer, page stamp, or a generic statement that a document is non-disclosable, exempt, confidential, proprietary, or protected. Do not identify an entire page as exempt unless each sentence is within the exemption scope; instead, identify paragraphs or sentences that meet the specific exemption criteria you cite in the Questionnaire. Only the specific records or portions of records properly listed on the Proposer(s) Questionnaire will be protected and withheld pending notice. All other records will be considered fully disclosable upon request.

If SPR receives a public disclosure request for any records you have properly listed on the Questionnaire, SPR will notify you in writing of the request. While it is not a legal obligation, as a courtesy SPR will postpone disclosure for ten (10) business days, providing sufficient time for you to pursue a protective order and ruling from a judge (reference RCW 42.56.540). If you fail to obtain a court order within the ten (10) days, SPR will release the documents.

By submitting a proposal, the Proposer(s) acknowledge(s) the obligation to identify any records within the questionnaire responses which a Proposer is requesting notice prior to disclosure. SPR has no obligation or liability if the Proposer(s)'s materials are publicly disclosed in response to a public disclosure request.

#### 4. ADDITIONAL RFP INFORMATION

## **Pre-Proposal Conference and Site Building Tour**

SPR shall conduct a pre-proposal conference and site tour at the time, date and location indicated on page 3. Proposer(s) is/are highly encouraged to attend but it is not required to be eligible to submit a Proposal. During the conference and tour, Proposer(s) may ask questions about the RFP and clarify issues, as well as raise any concerns they have. Failure to raise concerns over any issues during the conference and tour will be a consideration if a protest is filed regarding items known or identified during the conference. Questions and issues raised during the conference and tour will be transcribed by SPR into written format and provided to all Proposer(s) via the RFP website listed in this document.

#### Questions

Proposer(s) may submit written questions to the Tenant Development Coordinator until the deadline stated on page 3. All questions must be submitted through e-mail to the Tenant Development Coordinator at: <a href="mailto:building18@seattle.gov">building18@seattle.gov</a>. Failure to request clarification of any inadequacy, omission, or conflict will not relieve the Proposer(s) of responsibilities in any subsequent agreement. It is the responsibility of the interested Proposer(s) to ensure they receive responses to questions. Answers to all written questions

received by the deadline (refer to RFP schedule on page 3) will be posted by the date indicated on the website listed in this RFP.

## Changes to the RFP By Addenda

SPR may make changes to the RFP through written Addenda. Addenda will be posted by SPR to the Building 18 RFP web site listed in this document, and shall become part of this RFP.

## Receiving Addenda and/or Questions and Answers

It is the obligation and responsibility of the Proposer(s) to obtain addenda, responses, or notices issued by SPR. Third-party services independently post SPR solicitations on their websites. SPR does not guarantee that such services have accurately provided all the information published by SPR, and Proposers are encouraged to check the Building 18 RFP web site regularly.

All submittals sent to SPR will be considered to have been made in response to the RFP, including all addenda, with or without specific confirmation from the Proposer that the addendum was received and incorporated. The Tenant Development Coordinator may reject the submittal if it does not fully respond to a matter incorporated by an addendum.

#### Readability

Proposer(s) is/are advised that the City's ability to evaluate proposals depends on the Proposer's submittal document, including organization, level of detail, comprehensive material, and readability.

### **Changes or Corrections to Proposal Submittal**

Prior to the submittal closing date and time, Proposer(s) may change their proposal, if initialed and dated by the Proposer(s). No changes are allowed after the closing date and time specified on the RFP schedule.

#### **Errors in Proposals**

Proposer(s) is/are responsible for errors and omissions in their proposals. No such error or omission shall diminish the Proposer's obligations to the City under any resulting agreement.

## **Incurred Costs**

All costs incurred in the preparation and submission of a proposal are the responsibility of the Proposer(s).

### **No Conflict of Interest**

Proposer(s) (including officers, directors, trustees, partners, board members, or employees) must not have a business interest or a close family or domestic relationship with any City official, officer or employee who was, is, or will be involved in the selection, negotiation, drafting, signing, administration or evaluation of submitted proposals or Proposer(s) performance. SPR shall make sole determination regarding compliance.

#### **SPR Rights Reserved**

SPR reserves the right to reject all RFPs and to re-advertise if desired. Any RFP which is incomplete, conditional, obscure, or which contains additions or deletions not called for, or includes irregularities of any kind, may be rejected. Protests regarding the City's decision of a respondent's qualification status shall be handled as outlined in the Protest Procedure section below.

SPR has the right to select portions of Proposals for further negotiation.

#### **Protest Procedure**

Completed proposals are due by the date specified on the RFP schedule. The Superintendent's selection of a successful Proposal is anticipated to occur by March 1<sup>st</sup>, 2019, and SPR will provide each Proposer with written notice of the selection. Any Proposer wishing to protest or challenge the Superintendent's determination must do so within seven (7) calendar days of the notification of selection announcement. The basis for a protest shall be limited to claims of material deviation from the RFP or claims of bias.

All protests must be in writing and signed by the protesting party or its authorized agent(s). Such protest must state all facts and arguments on which the protesting party is relying on for its protest. Copies of all protests should be mailed or delivered to the Superintendent within seven (7) days of notification of the selection. A Proposer's failure to submit a timely notice of appeal constitutes that Proposer's waiver of all rights to challenge the evaluation and selection.

The Superintendent will review the RFP evaluation panel recommendations and the arguments posed in the protest. The Superintendent will render a written decision within thirty (30) business days after the receipt of the protest, unless additional time is required, in which case, the protesting party will be notified of the delay by the Superintendent's Office. **The decision of the Superintendent will be final.** 

## **Agreement Negotiation and Approval Process**

A Development and Operating agreement will be negotiated between SPR and the awarded Proposer(s) and is subject to City Council approval.

#### **Property Development Expectations and Prevailing Wages**

SPR expects the property to be developed at the Proposer(s)' sole cost and expense from the building's current condition to fully operational as described in the proposal within a mutually agreeable time frame. The Proposer and its contractor(s) will be required to pay prevailing wages in accordance with Washington's Prevailing Wage Statute, RCW 39.12, as a condition of any costs for construction, alterations, or improvements being eligible for a partial offset against fair market rent. The Proposer must address all aspects of funding, design, permitting, construction and staging for operation within the time frame. The proposal should clearly show the Proposer(s) schedule for making the facilities fully operational for the proposed range of arts, recreation or environmental stewardship programs or other SPR amenities.

## **Appendix A: Building 18 Background and Relevant Figures**

#### **BUILDING 18 BACKGROUND**

SPR provides this background information to assist Proposers; SPR has made reasonable efforts to provide accurate information. However, SPR does not warrant that the information is complete and sufficient for any purpose and each Proposer is responsible for performing its own investigations and due diligence. Building 18 is a 13,725-square foot, 2 story brick building. It was initially designed in 1935 and constructed in 1936 as a single-story building with a 4-bay garage, workshop and 2 bays for a fire truck and ambulance, totaling 5,274-square feet. In October 1941 additions were designed for the building including a shop space, hose drying tower, first floor bunk room, and a partial second floor totaling 8,710-square feet. In 1945 another truck bay and CO<sub>2</sub> storage was constructed on the east end of the building. In 1952-53 a second-floor addition was constructed; this area was demolished in 2013. These improvements increased the square footage to the total which currently exists. In 1972 the entire roof was replaced and in 1974 the original bay doors were replaced. Up until 1995 the building contained the navy base fire station. At that time, the site was rented to the City of Seattle for use as master planning processes were underway and fire protection fell to the Seattle Fire Department (SFD). Building 18 was identified early on for redevelopment for arts and cultural activities. Between 2002-2004 two arson fires were set in the building, one on the second floor and the other in a first-floor storage space. The SFD extinguished the fires before significant damage was done. However, the fire department cut access holes into the secondfloor roof. While the hole was repaired, this penetration along with the 30-year age of the roof likely accelerated roof deterioration and subsequent water damage. In the late 2000s SPR completed spot roof repairs and installed alternative roof drainage to minimize building damage. In mid-2004 SPR selected an architectural firm to design minimal building improvements which would meet requirements for a certificate of occupancy. Design work and cost estimating was conducted in 2004. This task was completed in early 2005 and it was determined that renovation of the entire building would exceed potential City funds. No further design work was undertaken.

In 2006, SPR issued requests for proposals for reuse and operation of Building 18. No feasible proposals were submitted.

The Historic Properties Reuse and Protection Plan (HPRPP) for Sand Point identifies the following as exterior character defining features:

- Cast concrete parapet (coping)
- Divided light industrial windows with cast concrete sills
- Large garage type doors on the north façade
- Hose drying tower

No site-specific landscape features for Building 18 are identified in the HPRPP, however the west wall of the building contributes to defining an edge of axis which runs north-south on 62<sup>nd</sup> Avenue NE. Also, along both sides of 62<sup>nd</sup> Avenue NE a line of Deodar Cedar trees is to be maintained.

Due to community interest and support, the Mayor allocated \$1 million in the 2013-2014 budget to reroof and make other improvements for stabilizing Building 18.

SPR does not have a Certificate of Occupancy for the building. The Proposer(s) will need to ensure any improvements result in a Certificate of Occupancy.

The Proposer's renovation plan should include a separate meter for water and natural gas service. An SCL electric meter currently exists.

Please be aware that there are restrictions on all exterior and directional signage within the park, and aesthetic considerations that apply to the exterior of the building. Proposals should clearly set forth the exterior signage package as part of the proposal. The Proposer(s) will maintain any signs that it installs to the satisfaction of SPR.

The Proposer(s) will provide routine and preventative maintenance for all exterior and interior building components such as painting, plumbing, fixtures and furnishings, lighting, electrical and HVAC.

Building 18 is located within the Sand Point Historic District (District) and has certain restrictions regarding the nature of renovations that are allowed. These are minimal, but need to be addressed in the proposal. Due to the historic status of buildings within the District, it may be possible for the Proposer(s) to utilize historic tax credits for renovations.

## **Appendix B: LIST OF FIGURES**

Figure 1: Building 18 Site Layout

Figure 2: Building 18 1st Floor Plan

Figure 3: Building 18 2<sup>nd</sup> Floor Plan

Figure 4: Building 18 North Elevation

Figure 5: Building 18 West Elevation

Figure 6: Building 18 South Elevation

Figure 7: Building 18 East Elevation

Figure 8: Landmarks Preservation District

Figure 9: Sand Point Overlay District

Exterior Photos of Building 18

Interior Photos of Building 18

Building 18 is located at 6305 NE 74th St. within Warren G. Magnuson Park in Northeast Seattle.

Figure 1: Building 18 Site Layout

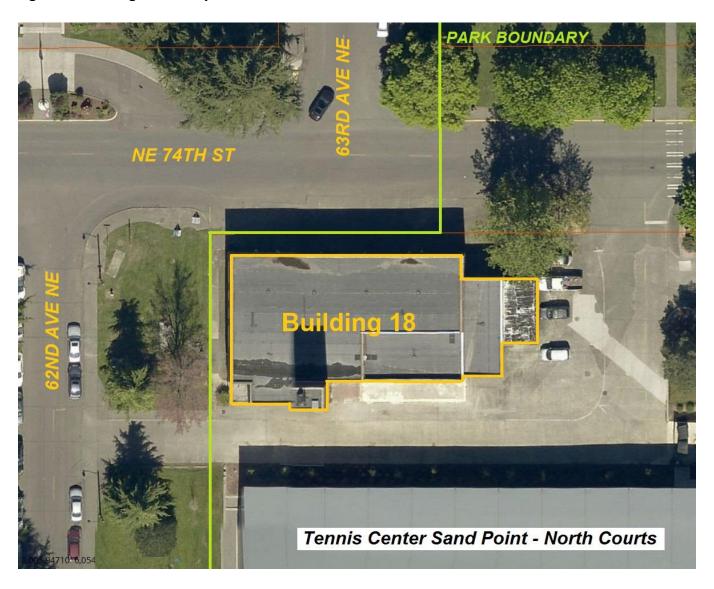
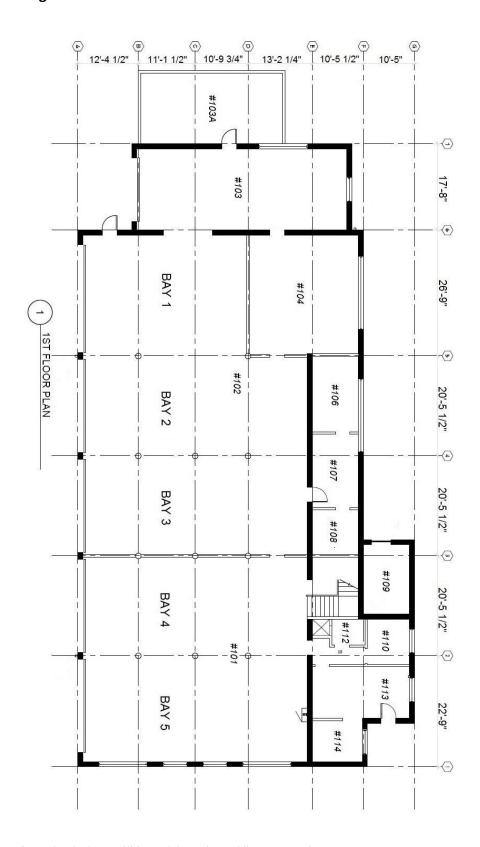
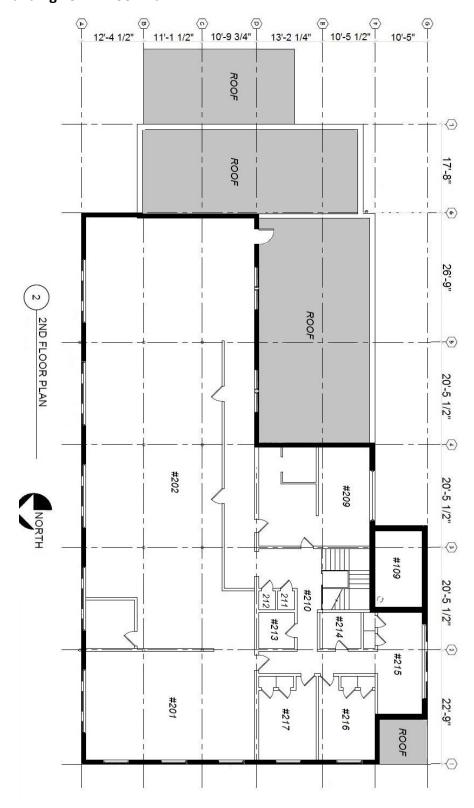


Figure 2: Building 18 1st Floor Plan



Building 18 - RFP for Redeveloping Facilities and Operating Public Programming

Figure 3 Building 18 2<sup>nd</sup> Floor Plan



Building 18 - RFP for Redeveloping Facilities and Operating Public Programming

Figure 4: Building 18 North Elevation

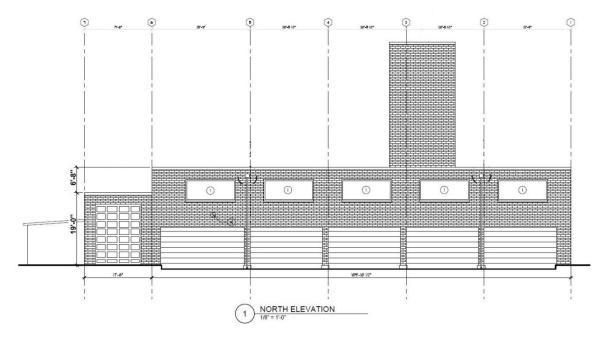


Figure 5: Building 18 West Elevation

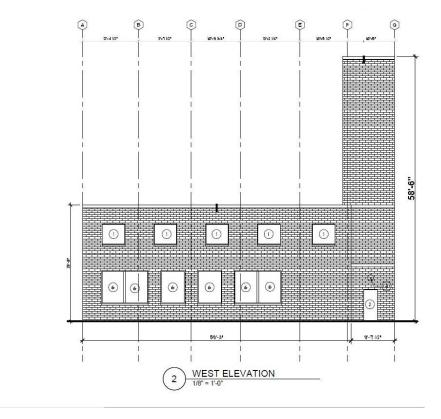


Figure 6: Building 18 South Elevation

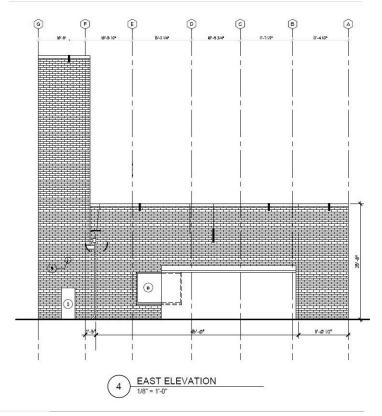
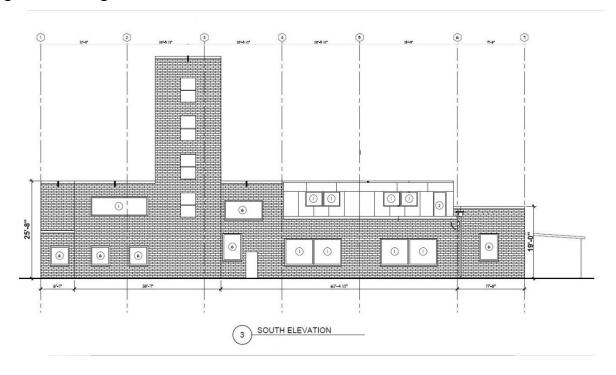


Figure 7: Building 18 East Elevation



Building 18 - RFP for Redeveloping Facilities and Operating Public Programming

**Figure 8: Landmarks Preservation District** 

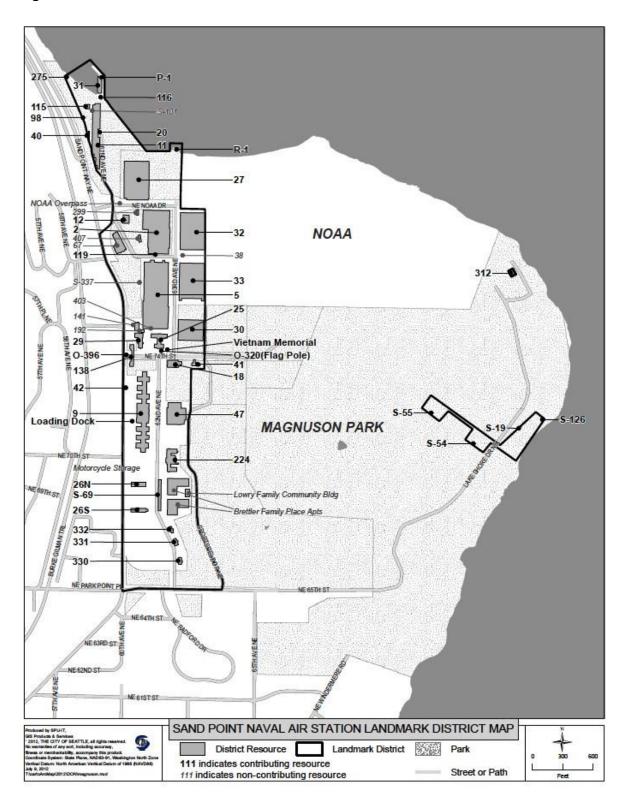
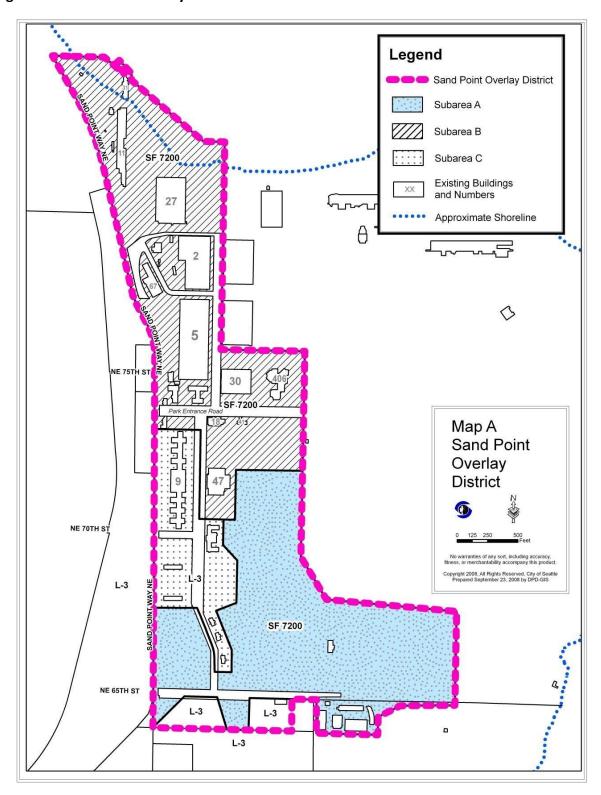


Figure 9: Sand Point Overlay District



## **Exterior Photos of Building 18**



Northeast Bay Door



North Side Bay Doors



West Side NE 62<sup>nd</sup> Street View



South Entrance & Tower View



**Tower Deck** 



Eastern View

## **Interior Photos of Building 18**



First Floor Bay Doors



Eastern View First Floor



First Floor South Wall



Second Floor Restroom



Second Floor Kitchen



Inside the Tower

#### **List of Relevant Documents:**

All can be located at: <a href="http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18">http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18</a>

## **Land Use & Master Plans**

- Community Preferred Reuse Plan for Sand Point. City of Seattle Planning Department (November 1993).
- Sand Point Physical Development Management Plan (1997 Resolution 29429)
- Final Design Guidelines Manual for Sand Point / Magnuson Park (1997 Resolution 29624)
- Report to the Mayor and City Council Sand Point Blue Ribbon Committee (1999)
- Magnuson Park Concept Plan (1999 Resolution 30063)
- Signage & Wayfinding Master Plan for Warren G. Magnuson Park (2004)
- Warren G. Magnuson Park Strategic Development Plan. Seattle Parks & Recreation (September 2012).

## **Historic Preservation**

Sand Point Historic Properties Reuse and Protection Plan (1998 - Resolution 29725)
Naval Air Station (NAS) Seattle Historic District (2010 - NRHP)
Sand Point Naval Air Station (NAS) Landmarks Preservation District (2011 - LPB)
U.S. Department of the Interior, Section 106 Guidelines
<a href="http://www.achp.gov/usersguide.html">http://www.achp.gov/usersguide.html</a>

Design Guidelines - Sand Point Naval Air Station Landmark District. Seattle Landmarks Preservation Board (2013).

Controls and Incentives - Sand Point Naval Air Station Landmark District. Seattle Landmarks Preservation Board (2013)

## **Deed Covenant**

Recreation Use Covenant (1995, 2005)

#### **Hazardous Materials**

Asbestos Survey at Naval Station Puget Sound, Seattle, Washington. Building 18 Fire Station (July 1993). Alpha Engineering Group, Inc.

Lead Inspection Data, NAVSTA Puget Sound, Seattle, Washington (Undated, likely early 1990s)

Environmental Baseline Survey, Naval Station Puget Sound (NAVSTA PS), Seattle. Seattle, Washington (January 16, 1996). URS Consultants, Science Applications International Corp., Shannon & Wilson, Inc.

#### APPENDIX C: LIST OF ABBREVIATIONS

ADA – Americans with Disabilities Act

BRAC - Defense Base Realignment and Closure Commission

CGL – Commercial General Liability

C of O – Certificate of Occupancy

HPRPP - Historic Properties Reuse and Protection Plan for Sand Point

IOPE - Inclusive Outreach and Public Engagement

MB - Megabytes

MPAC - Magnuson Park Advisory Committee

NAS - Naval Air Station

NAVSTA - Naval Station

NPS - National Park Service

PBC - Public Benefit Conveyance

RFP - Request for Proposal

RCW - Revised Code of Washington

RSJI - Race and Social Justice Initiative

SCL – Seattle City Light

SMC – Seattle Municipal Code

SPACE – Sand Point Arts and Cultural Exchange

SPR - Seattle Parks & Recreation

WA DAHP – Washington State Department of Archaeology and Historic Preservation

WMBE – Women, Minority Business Enterprises

## APPENDIX D: DEFINITIONS OF TERMS

<u>PROPERTY</u> – Means Building 18 at Warren G. Magnuson Park (Magnuson Park), also referred to as Building 18. See Figures 1 through 7 for depictions of floor plans and Building 18 elevations.

<u>RFP</u> — Means this Request for Proposal for Redeveloping Facilities and Operating Public Programming in Building 18 at Warren G. Magnuson Park.

<u>DEVELOPER</u> – The term "Proposer(s)" shall be interchangeable with Developer. The person(s), firm(s) or organization(s) selected by the RFP process to develop and operate the proposed facility.

<u>CITY</u> - Means the City of Seattle, a municipal corporation, its various departments, officers, officials, and employees.

<u>SPR</u> – Means the City of Seattle Department of Parks and Recreation.

<u>SUPERINTENDENT</u> – Means the Superintendent of SPR.

PARK - Means Warren G. Magnuson Park (Magnuson Park).

<u>PUBLIC BENEFIT</u> — The positive benefits available to the public resulting from a facility, project, program, or other use. This includes free and reduced priced activities, existing facilities that are made accessible to the public, new facilities, and programs that are created for public use.

PROPOSAL – Means a written response to this RFP.

<u>PROPOSER</u> – Means individuals, groups or entity(ies) submitting information for the RFP.

<u>SUCCESSFUL PROPOSER</u> - Means the group, individuals or entity(ies) selected through this process to develop and operate programs in Building 18.

## APPENDIX E: POTENTIAL LEASE AGREEMENT TERMS

The City reserves the right to negotiate with top ranked Proposer(s) on minor changes in the scope of the project or the specifications of the RFP or other requirements. This is to assure that the facilities and any payment agreements are in the best interest of the City and the public.

The following topics are typically included in agreements and leases at Magnuson Park:

## **Equal Benefits**

Seattle Municipal Code (SMC 20.45) requires consideration of whether Proposer(s) provide(s) health and benefits that are the same or equivalent to the domestic partners of employees as to spouses of employees, and of their dependents and family members.

## **Women and Minority Subcontracting**

The Mayor's Executive Order and City Ordinance requires the maximum practicable opportunity for successful participation of minority and women-owned subcontracts. This ordinance will be one of the considerations involved during agreement negotiation.

## **Insurance Requirements**

The successful Proposer(s) will be required to maintain insurance at its costs. The insurance must meet the requirements of the City's risk management department, which may depend on the nature of the use and activities. It is anticipated that the successful Proposer(s) will be required to secure Commercial General Liability Insurance (CLI) coverages with minimum general liability limits of \$5,000,000 per occurrence, which may be satisfied with primary Commercial General Liability (CGL) insurance limits or any combination of primary and excess/umbrella limits. The City must be named as an additional insured on all liability policies and Proposer's insurance shall be primary irrespective of any insurance coverage maintained by the City. Additional insurance requirements may include, but are not limited to: Automobile Liability insurance at least as broad as ISO CA 00 01 with a minimum limit of \$1,000,000; Workers' Compensation insurance; Property insurance for full replacement cost of premises, building contents and alterations, additions and improvements during construction (Builder's Risk) and throughout the agreement term; Pollution Legal Liability; and Professional Liability. Additional terms and conditions will apply.

## **APPENDIX F: Warren G. Magnuson Park Planning Priorities**

## **Excerpt from the Magnuson Park Strategic Development Plan (2012):**

In 2011-2012 Seattle Parks & Recreation developed the Magnuson Park Strategic Development Plan. Recognizing that many projects from previous plans were realized, the goal was to plan for the park's future by reconfirming the vision of the park as a multi-use, urban regional park, with historic value, prioritizing needed unfunded capital improvements, and identifying desired programming, activities and amenities for the park. A citizen's Working Group developed a vision statement for the park and a set of key values to help guide decision making.

## Vision:

The park is conceived as an active urban regional park providing a balanced variety of user activities, active as well as passive, organized as well as unstructured. The Park will integrate several uses-park and recreation, the arts, environmental protection and restoration, education and residential – which will work together to create a unique historic park in our region.

# **Strategic Development Plan Key Values**

	Key Value	Description
1.	High levels of Public Access	More public access is better — the park is to be used for public benefit, providing access to the shoreline and other activity areas to diverse park users.
2.	Sustainability	Long term sustainability of the park is critical — look for revenue generating opportunities; maintain current partners and look for new creative partnerships; leverage private investment; develop clear understanding of expectations and responsibilities to ensure the greatest benefit possible to the park and the public.
3.	Responsible stewardship of physical assets	Maintain the property in a safe, clean, welcoming manner – ensure the park is safe for motorists, pedestrians and bicyclists; preserve the historic character; be attentive to environmental stewardship.

4.	Integration of physical assets	<u>Develop a cohesive design for the park</u> – create common design themes throughout the park and connect activity areas in a way that each flow into another.
5.	Develop support and ties with regional community	<u>Develop a regional service approach</u> – find ways to build trust and support from the regional community and implement programs and services that attract diverse park users from around the region.
6.	Programming responsive to the community	More service to the community is better – develop programs and services that are flexible and meet the changing needs of the community.
7.	Be a good neighbor	Be sensitive to the interests and needs of neighbors — maintain awareness and sensitivity to the potential impacts of activities in the park to the surrounding neighborhood and residents and programs on the site.
8.	Achieve city-wide values and goals for use	Implement the vision of the park consistent with city qoals and policies – park development must follow city and state laws and regulations, as well as, federal requirements.

## **APPENDIX G: Master Plans, Zoning and Land Use**

Several successive master plans have been developed for Magnuson Park since the 1970s. The table below highlights where plans have identified potential uses and/or activities for Building 18. All documents can be accessed at the SPR website: <a href="http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18">http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18</a>

**Table 4 – Master Plans & Building 18 Proposed Uses** 

Year	Plan	Activity Area	Building 18 Proposed Use
2012	Magnuson Park Strategic	Implementation Plan – To	-
	Development Plan	Do List for 2012 and	renovation options. Update
		Beyond	cost of mothballing
			building.
1999	Magnuson Park Concept Plan		Arts Center
	(Res. 30063)		
1997	Sand Point Physical		Arts, Cultural Uses
	Development Management		
	Plan (Res. 29429)		
1994	A Vision of Magnuson Park –		Arts Center
	Sand Point Liaison Committee		
	(citizen generated, not		
	adopted by the city)		
1993	Community Preferred Reuse	Education and	Art Exhibition and
	Plan for Sand Point	Community	Administration
	(Res. 28832)	Activities Area	
1988	Magnuson Park Master Plan	None	None, did not include
			Building 18
1983	NAS Seattle Homeport Study	Administrative Core	Fire Station
1975	Sand Point Park Plan	NAS Seattle	None, did not include
			Building 18
<u> </u>			

\*The plans listed above define specific land uses for open space areas in Magnuson Park.

Please refer to these guidelines if your proposal includes use of the Park beyond Building 18.

## APPENDIX H: LAND USE, ZONING & HISTORIC PRESERVATION

## Sand Point Overlay District (1997, 2008 - SF 7200, L-3)

Base land use zoning for Magnuson Park (SF 7200) and the historic campus (SF 7200, L-3) are for residential uses (see Figure 9). Relative to the Park, residential zoning is the norm throughout the SPR system. The Sand Point Overlay District was adopted by the City Council in 1997 and established other principal uses beyond single family and multifamily residential. It also established development standards which govern the height of structures, and where new structures may be constructed. Amendments were approved in 2008 to remove some uses and add others, allow limited new uses, and establish building heights for specific structures such as a tennis center. The goal of the Overlay District is "....to implement the Sand Point amendments to the Comprehensive Plan by regulating land use and development within the Sand Point Overlay District in order to integrate the property into the City of Seattle as a multi-purpose regional center that provides:

- a. Expanded opportunity for recreation, education, arts, cultural and community activities;
- b. Increased public access to the shoreline and enhanced open space and natural areas;
- c. Opportunities for affordable housing and community and social services with a special priority for addressing the needs of homeless families;
- d. Expanded opportunity for low-impact economic development uses which could provide employment and services for residents of the property and for the broader community."

The Overlay District also requires that "....any area not occupied by structures in existence as of July 18, 1997, paved parking areas in existence as of July 18, 1997, or rights-of-way in existence as of July 18, 1997, is limited to open space, dry boat storage or recreation uses." In effect, no new permanent, separated structures may be constructed within the Overlay District.

Note that while many land uses are listed as permitted in the Overlay District, an NPS deed covenant only allows "parks and recreation uses" within SPR-owned buildings. Also, note that the previous information is provided as an overview of the Seattle Land Use Code. It is recommended that Proposer(s) thoroughly review code sections relative to their proposal.

#### **Historic Preservation**

Three overlapping historic districts cover the former naval station campus, which include Building 18. Review of alterations to character defining features is guided by the *Sand Point Historic Properties Reuse and Protection Plan* (1998, WA DAHP). This plan also established the basis for the Sand Point Historic District (WA DAHP 1998). The two other districts which apply to the campus are: NAS Seattle National Register of Historic Places District (2010), and the Sand Point NAS Landmark Preservation District (2011, see Figure 7). Note that, due to being located within a National Register of Historic Places District, Proposer(s) may apply for and utilize federal historic preservation tax credits.

http://www.seattle.gov/parks/about-us/do-business-with-us/current-opportunities/magnuson-park-building-18

#### **Deed Covenants**

The deeds for properties within the historic district, including Building 18, include three (3) deed covenants as follows:

## 1. Recreation Use Covenant (1999)

This covers only properties conveyed by NPS to SPR and requires that properties "...shall be used and maintained for public park and recreation purposes in perpetuity".

## 2. Historic Resource Covenant (1999)

This covers properties conveyed to SPR and the University of Washington. Approval is required by NPS or its designee, WA DAHP, for "...any construction, alteration, remodeling, demolition, disturbance of the ground surface, irrevocable disturbance of landscape settings, or other action that would materially affect the integrity, appearance, or historic value of structure or settings..."

## 3. Lead Based Paints and Asbestos Covenants (1999)

This covenant identifies that properties within the district were found to contain lead-based paints and asbestos and asbestos containing materials. The Navy completed asbestos and lead surveys on all buildings within the district prior to conveying properties to SPR. Experience on previous redevelopment projects has shown that additional, up-to-date surveys are highly recommended.

## **Site Circulation & Parking**

The main entrance to the historic district is via NE 74<sup>th</sup> Street at the former gatehouse (Building 138). A second entrance is located ½ mile to the south via NE 65<sup>th</sup> Street. Entry at NE 74<sup>th</sup> Street is on a driveway with a vertical drop of approximately three (3) feet between Sand Point Way NE and the gatehouse. Note that the vertical clearance at the gatehouse varies between 13 and 14 feet and the main truck route is via NE 65<sup>th</sup> Street.

As described in the Sand Point Overlay District (SMC 23.72) required parking can be provided in on-street or off-street parking areas. Approximately 2,300 parking spaces are located within the Overlay District. Of these, approximately 2,000 are directly located within the historic district. On previous projects, SPR has discovered that existing parking has not been laid out efficiently or reflecting the use of smaller vehicles.

#### Other Contractual Limitations and Restrictions

Due to a non-compete clause contained in the City's 2009 Concession Agreement with Arena Sports, SPR may not permit the operation of a health studio that exceeds 5,000-square feet or a self-service health studio of any size within Magnuson Park without first obtaining Arena Sports' written approval.

## **DEVELOPMENT OPTIONS**

## Change Federal Public Benefit Conveyance (PBC):

SPR obtained properties within former NAS Seattle, through a Parks and Recreation PBC. As previously described in the section on deed covenants, this requires that properties "...shall be used and maintained for public park and recreation purposed in perpetuity." Proposer(s) may present a case for amending the PBC type to allow multiple public programming and activities.

Each PBC program has specific parameters which define the sponsoring federal agency, amount of a property value discount, types of uses, and how long a property must remain a defined program use. Other PBC types exist for surplus federal properties. One such PBC potentially applicable to Magnuson Park properties is a Historic Monument Conveyance.

A Historic Monument Conveyance generally requires preservation of designated historic structures. The program does not require that properties be preserved as "monuments" or "museums," although these are allowable uses. A new use is limited only to the extent that the renovation of a historic structure meets the Secretary of the Interior's Standards for Rehabilitation (Section 106-Standards). Historic surplus properties may also be leased and developed as income producing commercial ventures

THIS IS THE END OF THE RFP PACKAGE.